



Bank Guidance

Thresholds for procurement approaches and methods by country

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Content
Guidance setting out indicative thresholds for procurement approaches and methods by country

Applicable to
IBRD,IDA

Issuer
Chief Procurement Officer, OPCS;

Sponsor
Lead Specialist, OPCS;

SECTION I – PURPOSE AND APPLICATION

1. This Guidance lists indicative thresholds for procurement approaches and methods by country.
2. This Guidance applies to Bank staff.

SECTION II – DEFINITIONS AND ACRONYMS

As used in this Guidance, the capitalized terms and acronyms have the meaning set out: (a) in Section II of the [Procurement Policy](#); Section II of the [Procurement Directive](#), and Section II of the [Procurement Procedure](#); or (b) below.

1. **AFR:** Africa Region.
2. **EAP:** East Asia and Pacific Region.
3. **ECA:** Europe and Central Asia Region.
4. **LAC:** Latin America and the Caribbean Region.
5. **MENA:** Middle East and North Africa Region.
6. **RFQ:** Request for Quotations.
7. **SAR:** South Asia Region.

SECTION III – SCOPE

A. OVERVIEW

1. This Guidance lists indicative thresholds for procurement approaches and methods by country. These thresholds are determined on the basis of (i) the size, depth, and conditions of specific markets, and the capacity of the local industry; (ii) assessed level of interest of non-domestic firms and individuals to participate in domestic markets; and (iii) the nature, complexity, and level of risk of some industries.
2. These thresholds complement market analysis carried out for specific IPF operations, - [see PPSD Guidance](#) for further information on market analysis - and are expected to be observed, unless the specific market analysis advises the use of different set of thresholds otherwise. Any departure from thresholds set out in this Guidance shall be justified in the PPSD and reflected in the PAD and/or the Procurement Plan, as appropriate.
3. Open competitive procurement is the Bank's preferred procurement approach, whenever possible, to maximize fairness of opportunity to bid, and approaching the international market is appropriate for situations where the participation of foreign firms will increase competition and may enhance the achievement of best value for money and fit for purpose results.
4. These thresholds approved by the CPO at the request from the APMs, observing the ADM framework and procedural instructions set out in Section III.C of the Procurement Procedure.

B. THRESHOLDS

Thresholds for Procurement Approaches and Methods (US\$ thousands) As of June 15, 2016									
		Works			Goods, IT and non-consulting services			Shortlist of national consultants	
Country	Region	Open international \geq	Open national <	RfQ \geq	Open international \geq	Open national <	RfQ ¹ \geq	Consulting services <	Engineering & construction supervision \leq
Afghanistan	SAR	5,000	5,000	100	200	200	50	100	N/A
Albania	ECA	5,000	5,000	200	1,000	1,000	100	300	N/A
Angola	AFR	10,000	10,000	200	1,000	1,000	100	100	300
Argentina	LAC	25,000	25,000	350	5,000	5,000	100	1,000	N/A
Armenia	ECA	5,000	5,000	200	1,000	1,000	100	300	N/A
Azerbaijan	ECA	10,000	10,000	200	1,000	1,000	100	300	N/A
Bahamas	LAC	7,500	7,500	200	500	500	100	500	N/A
Bangladesh	SAR	10,000	10,000	100	2,000	2,000	50	500	N/A
Barbados	LAC	5,000	5,000	200	500	500	100	500	N/A
Belarus	ECA	5,000	5,000	200	1,000	1,000	100	300	N/A
Belize	LAC	3,000	3,000	200	500	500	100	300	N/A
Benin	AFR	10,000	10,000	200	1,000	1,000	100	100	300
Bhutan	SAR	1,500	1,500	50	200	200	30	200	N/A
Bolivia	LAC	5,000	5,000	250	500	500	50	200	N/A
Bosnia	ECA	5,000	5,000	200	1,000	1,000	100	300	N/A
Botswana	AFR	5,000	5,000	200	1,000	1,000	100	200	300
Brazil	LAC	25,000	25,000	200	5,000	5,000	100	1,500	N/A
Bulgaria	ECA	20,000	20,000	200	2,000	2,000	100	500	N/A
Burkina Faso	AFR	5,000	5,000	200	1,000	1,000	100	200	400
Burundi	AFR	7,000	7,000	200	3,000	3,000	100	200	300
Cambodia	EAP	2,000	2,000	200	600	600	100	200	N/A
Cameroon	AFR	10,000	10,000	200	1,000	1,000	100	100	300
Cape Verde	AFR	5,000	5,000	200	500	500	100	300	300
Central African Republic	AFR	5,000	5,000	200	500	500	100	100	200
Chad	AFR	10,000	10,000	200	1,000	1,000	100	100	300
Chile	LAC	15,000	15,000	350	3,000	3,000	100	500	N/A
China	EAP	40,000	40,000	500	10,000	10,000	500	500	N/A
Colombia	LAC	20,000	20,000	350	2,000	2,000	50	400	N/A
Comoros	AFR	3,000	3,000	200	500	500	100	100	300
Congo	AFR	10,000	10,000	200	1,000	1,000	100	100	200
Costa Rica	LAC	7,500	7,500	70	750	750	50	300	N/A
Côte d'Ivoire	AFR	10,000	10,000	200	1,000	1,000	100	300	500
Croatia	ECA	20,000	20,000	200	2,000	2,000	100	500	N/A
Czech Rep	ECA	20,000	20,000	200	2,000	2,000	100	500	N/A
Djibouti	MENA	2,000	2,000	200	300	300	50	300	N/A
Dominican	LAC	7,500	7,500	350	1,000	1,000	100	500	N/A

¹ For AFR: Based on country-specific needs and circumstances, shopping thresholds for the purchase of vehicles and fuel may be increased up to US\$500,000.

Thresholds for Procurement Approaches and Methods
(US\$ thousands)
As of June 15, 2016

		Works			Goods, IT and non-consulting services			Shortlist of national consultants	
Country	Region	Open international \geq	Open national <	RfQ \leq	Open international \geq	Open national <	RfQ ¹ \leq	Consulting services <	Engineering & construction supervision \leq
Republic									
Democratic Republic of Congo	AFR	10,000	10,000	200	1,000	1,000	100	100	200
Ecuador	LAC	8,000	8,000	250	500	500	50	200	N/A
Egypt	MENA	10,000	10,000	200	1,000	1,000	100	300	N/A
El Salvador	LAC	7,500	7,500	70	750	750	50	300	N/A
Eritrea	AFR	5,000	5,000	200	500	500	100	100	200
Ethiopia	AFR	7,000	7,000	200	1,000	1,000	100	200	300
Gabon	AFR	5,000	5,000	200	1,000	1,000	100	100	300
Gambia	AFR	3,000	3,000	200	300	300	100	200	200
Georgia	ECA	10,000	10,000	200	1,000	1,000	100	300	N/A
Ghana	AFR	15,000	15,000	200	3,000	3,000	100	300	500
Guatemala	LAC	5,000	5,000	50	500	500	30	300	N/A
Guinea Bissau	AFR	3,000	3,000	200	300	300	100	200	200
Guinea	AFR	5,000	5,000	200	500	500	100	100	200
Guyana	LAC	3,000	3,000	200	500	500	100	300	N/A
Haiti	LAC	3,000	3,000	1,000	500	500	500	200	N/A
Honduras	LAC	5,000	5,000	50	500	500	30	300	N/A
Hungary	ECA	20,000	20,000	200	2,000	2,000	100	500	N/A
India	SAR	40,000	40,000	100	3,000	3,000	100	800	N/A
Federated States of Micronesia	EAP	5,000	5,000	1,000	1,000	1,000	500	N/A	N/A
Fiji	EAP	5,000	5,000	1,000	1,000	1,000	500	N/A	N/A
Indonesia	EAP	25,000	25,000	200	2,000	2,000	100	400	N/A
Iran	MENA	10,000	10,000	200	1,000	1,000	100	300	500
Iraq	MENA	10,000	10,000	200	1,000	1,000	100	300	N/A
Jamaica	LAC	7,500	7,500	200	1,000	1,000	100	500	N/A
Jordan	MENA	10,000	10,000	200	1,000	1,000	100	300	500
Kazakhstan	ECA	20,000	20,000	200	2,000	2,000	100	500	N/A
Kenya	AFR	15,000	15,000	200	3,000	3,000	100	300	300
Kiribati	EAP	5,000	5,000	1,000	1,000	1,000	500	N/A	N/A
Kosovo	ECA	5,000	5,000	200	1,000	1,000	100	300	N/A
Kyrgyz Republic	ECA	5,000	5,000	200	1,000	1,000	100	300	N/A
Lao	EAP	2,000	2,000	200	600	600	100	200	N/A
Latvia	ECA	20,000	20,000	200	2,000	2,000	100	500	N/A
Lebanon	MENA	10,000	10,000	200	1,000	1,000	100	300	500
Lesotho	AFR	7,000	7,000	200	1,000	1,000	100	100	300
Liberia	AFR	5,000	5,000	200	500	500	100	100	200
(FYR) Macedonia	ECA	5,000	5,000	200	1,000	1,000	100	300	N/A
Madagascar	AFR	5,000	5,000	200	500	500	100	100	300
Malawi	AFR	7,000	7,000	200	1,000	1,000	100	200	300

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Country	Region	Open international \geq	Open national <	RfQ \leq	Open international \geq	Open national <	RfQ ¹ \leq	Consulting services <	Engineering & construction supervision \leq
Maldives	SAR	1,000	1,000	50	100	100	25	200	N/A
Mali	AFR	15,000	15,000	200	3,000	3,000	100	200	400
Mauritania	AFR	10,000	10,000	200	1,000	1,000	100	100	300
Mauritius	AFR	3,000	3,000	200	1,000	1,000	100	200	300
Mexico	LAC	25,000	25,000	500	6,000	6,000	100	1,000	N/A
Moldova	ECA	5,000	5,000	200	1,000	1,000	100	300	N/A
Marshall Islands	EAP	5,000	5,000	1,000	1,000	1,000	500	N/A	N/A
Mongolia	EAP	3,000	3,000	200	300	300	100	100	N/A
Montenegro	ECA	5,000	5,000	200	1,000	1,000	100	300	N/A
Morocco	MENA	15,000	15,000	300	3,000	3,000	200	300	N/A
Mozambique	AFR	15,000	15,000	200	3,000	3,000	100	300	300
Myanmar	EAP	2,000	2,000	200	500	500	100	100	N/A
Namibia	AFR	10,000	10,000	200	1,000	1,000	100	200	300
Nepal	SAR	5,000	5,000	25	1,000	1,000	25	300	N/A
Nicaragua	LAC	5,000	5,000	50	500	500	30	300	N/A
Niger	AFR	5,000	5,000	200	500	500	100	100	200
Nigeria	AFR	20,000	20,000	200	5,000	5,000	100	300	500
Organization of Eastern Caribbean States	LAC	3,000	3,000	200	1,000	1,000	100	300	N/A
Pakistan	SAR	20,000	20,000	100	2,000	2,000	100	500	N/A
Panama	LAC	7,500	7,500	70	750	750	50	300	N/A
Palau	EAP	5,000	5,000	1,000	1,000	1,000	500	N/A	N/A
Papua New Guinea	EAP	5,000	5,000	1,000	1,000	1,000	500	100	N/A
Paraguay	LAC	5,000	5,000	250	1,000	1,000	50	200	N/A
Peru	LAC	10,000	10,000	250	500	500	50	350	N/A
Philippines	EAP	15,000	15,000	200	3,000	3,000	100	200	N/A
Poland	ECA	20,000	20,000	200	2,000	2,000	100	500	N/A
Romania	ECA	20,000	20,000	200	2,000	2,000	100	500	N/A
Russia	ECA	20,000	20,000	200	2,000	2,000	100	500	N/A
Rwanda	AFR	10,000	10,000	200	1,000	1,000	100	200	300
Samoa	EAP	5,000	5,000	1,000	1,000	1,000	500	100	N/A
São Tome and PRI	AFR	3,000	3,000	200	500	500	100	100	300
Senegal	AFR	15,000	15,000	200	1,000	1,000	100	300	500
Serbia	ECA	5,000	5,000	200	1,000	1,000	100	300	N/A
Seychelles	AFR	3,000	3,000	200	500	500	100	100	300
Sierra Leone	AFR	5,000	5,000	200	500	500	100	100	200
Slovak Republic	ECA	20,000	20,000	200	2,000	2,000	100	500	N/A
Solomon Islands	EAP	5,000	5,000	1,000	1,000	1,000	500	N/A	N/A
Somalia	AFR	5,000	5,000	200	500	500	100	100	200

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South Africa	AFR	20,000	20,000	200	5,000	5,000	100	300	300
South Sudan	AFR	3,000	3,000	200	500	500	100	100	200
Sri Lanka	SAR	10,000	10,000	50	1,000	1,000	50	500	N/A
Sudan	AFR	5,000	5,000	200	500	500	100	100	200
Suriname	LAC	3,000	3,000	200	200	500	100	300	N/A
Swaziland	AFR	5,000	5,000	200	3,000	3,000	100	300	300
Syria	MENA	5,000	5,000	200	500	500	100	300	N/A
Tajikistan	ECA	5,000	5,000	200	1,000	1,000	100	300	N/A
Tanzania	AFR	15,000	15,000	200	5,000	5,000	100	300	300
Thailand	EAP	5,000	5,000	50	500	500	100	500	N/A
Timor-Leste	EAP	5,000	5,000	1,000	1,000	1,000	500	100	N/A
Togo	AFR	5,000	5,000	200	500	500	100	100	200
Tonga	EAP	5,000	5,000	1,000	1,000	1,000	500	N/A	N/A
Trinidad and Tobago	LAC	7,500	7,500	200	1,000	1,000	100	500	N/A
Tunisia	MENA	10,000	10,000	300	3,000	3,000	200	300	N/A
Turkey	ECA	30,000	30,000	200	2,000	2,000	100	500	N/A
Uganda	AFR	10,000	10,000	200	1,000	1,000	100	200	300
Ukraine	ECA	5,000	5,000	200	1,000	1,000	100	300	N/A
Uruguay	LAC	5,000	5,000	250	1,000	1,000	50	200	N/A
Uzbekistan	ECA	5,000	5,000	200	1,000	1,000	100	300	N/A
Tuvalu	EAP	5,000	5,000	1,000	1,000	1,000	500	N/A	N/A
Vanuatu	EAP	5,000	5,000	1,000	1,000	1,000	500	N/A	N/A
Vietnam	EAP	20,000	20,000	200	3,000	3,000	100	500	N/A
West Bank Gaza	MENA	5,000	5,000	200	500	500	100	300	N/A
Yemen	MENA	5,000	5,000	200	500	500	100	300	N/A
Zambia	AFR	10,000	10,000	200	2,000	2,000	100	200	300
Zimbabwe	AFR	5,000	5,000	200	500	500	100	100	300

SECTION IV – OTHER PROVISIONS

None.

Section V – TRANSITIONAL PROVISIONS

None.

SECTION VI –EFFECTIVE DATE

This Guidance is effective on July 1, 2016.

SECTION VII – ISSUER

The issuer of this Guidance is the CPO, OPCS

SECTION VIII – SPONSOR

The sponsor of this Guidance is the OPCS Lead Specialist.

SECTION IX – RELATED DOCUMENTS

Bank Directive, "[Procurement in IPF and Other Procurement Operational Matters.](#)"

Bank Policy, "[Procurement in IPF and Other Operational Procurement Matters.](#)"

Bank Procedure, "[Procurement in IPF and Other Operational Procurement Matters.](#)"

PPSD Guidance. (E-link)

["World Bank Procurement Regulations for IPF Borrowers."](#)

Questions about this Guidance should be addressed to the CPO, OPCS