





ONLINE TRAINING PROGRAMME ON PROCUREMENT FRAMEWORK (Latest Version) FOR WORLD BANK AIDED PROJECTS

(With technical support from The World Bank)

(From 24 April- 5 May 2023)



PPP**AI**'s
STAKEHOLDERS:





Overview:

ISM-INDIA and PPPAAI are pleased to organize a 2-weeks **The World Bank Aided Projects” with technical support from the World Bank.**

The World Bank Procurement Framework **supports Countries to achieve value for money with integrity in delivering sustainable development through** inclusive, accountable, and coordinated procurement processes. The world bank's procurement framework aims to **maximize the strategic role of procurement** to achieve development effectiveness goals by:



- **Recognizing that countries** are looking to be more **efficient** in their public spending so that they can invest more in basic public services such as education, health, and infrastructure to enrich development outcomes.
- **Modernizing procurement** to emphasize flexibility (i.e., fit-for-purpose), quality, and greater value for public spending, while enabling adaptation to country contexts.
- **Promoting strengthened national procurement systems** that are empowered to support sustainable development objectives.
- **Increasing transparency** in public spending by taking advantage of ICT and other tools in public procurement.



Training Mode:

The training program will be conducted online through **Zoom Platform.**



Duration:

10 Days -From 24 April- 5 May 2023 (Excluding Saturday & Sunday)



Training Fee:

INR 35000/- Plus 18% GST for Indians

US \$500/- for Foreigners

Note: 5% discount will be applicable for PPPAAI Members. Also, all participants (who are not currently PPPAAI members) will be offered complimentary PPPAAI membership for one year.



Certificate:

All the participants will get **Certificate of Participation** after the training program. The **Certificate of Accomplishment** will be awarded to those who will participate in the **post training assessment test** and score above 60%. If participants choose to take the test, there is an additional cost of USD \$50.



How to Register:

You are welcome to call us at +91 95996 51911/ +91 99711 71220 or write us at contact@ism-india.org or contact@pppai.org.



Training Testimonials: Below are the few testimonials about our training program. We have trained **250+ participants from 60+ countries** in our recent programs on World Bank Procurement Framework.



Kingsley Ensah

1 review

★★★★★ 3 weeks ago **NEW**

The 10 business days training conducted by Institute for Supply Management India (ISM - India) on The World Bank Procurement Framework (latest version) is really educative to me as a procurement practitioner who has no experience on The World Bank Procurement Framework, and it is a capacity building that had enhanced my knowledge generally in procurement processes and specifically in The World Bank Procurement and Contract management Regulations.



Augustina Illimoe

1 review

★★★★★ 4 months ago

The **training** was mind-blowing experience for me. Its one of the best I have attended so far.



Maryam Ahmed

2 reviews

★★★★★ 8 months ago

The **training** program is one of the most transformative learning experiences i've ever had. **Training** content was very insightful, in depth, robust and comprehensive, the instructors delivered excellently and were very helpful, sessions were very interactive. I thoroughly enjoyed the program. Looking forward to learning more from ISM-INDIA!

Tentative Agenda

(Topics Covered in Training Program)

The schedule of this training program as follows;

- Session Duration: Each **Session is of one hour**. Total **4 sessions** per day.
- Session Timings: **11.30 am to 1.30 pm and from 3.30 pm to 5.30 pm (IST)**
- Lunch Break: 1.30 pm to 3.30 pm (IST).

Note:

- On certain days, sessions after break may be rescheduled to accommodate international speakers from other geographies.
- Lunch Break will be reduced to one hour to accommodate the additional time for specific subjects based on the request of participants and speakers.

	Topic/ Coverage	Sessions
Day 1	Introduction to the World Bank, Project Cycle, Loan/ Credit Agreements, PAD	1
	Project Management.	1
	Project Procurement Strategy for Development (PPSD) Principles, and Preparation of Procurement Plan.	2
Day 2	Procurement Policy of World Bank.	1
	Salient Provisions of Procurement Regulations of the World Bank (I)	1
	Salient Provisions of Procurement Regulations of the World Bank (II)	2
Day 3	Invite Offers: Procurement Methods- including RFQ, RFB, RFP and direct contracting for Works, Consulting and Non-Consulting Services.	1
	Process of Initial Selection and Prequalification.	1
	Procurement of Goods, Works & Non-consulting Services;	2

	Approved Selection Methods and Market Approaches.	
Day 4	Procurement of Works - Types of Contracts, Salient Features of Standard Procurement Document (SPD) for Procurement of Civil Works through International Competitive Procurement (ICP) covering ITB, BDS, Evaluation and Qualification Criteria, Bidding and other Forms, GCC and PCC in brief and applicable features of regulations.	2
	Procurement of Goods - Salient Features of SPD for Procurement of Goods through ICP covering ITB, BDS, Evaluation and Qualification Criteria, Bidding and other Forms, GCC and PCC and applicable features of regulations.	2
Day 5	Cross-Border Procurement (INCOTERMS 2020, Letter of Credit, Insurance requirements etc.)	1
	Standard Procurement Document - Request for Proposal for Design Build Works	2
	FIDIC conditions of contract (mainly Red Book and comparison of Red Book with Silver, Yellow and Gold Books)	1
Day 6	Systematic Tracking of Exchanges in Procurement (STEP)	3
	Measures to prevent/ combat fraud and corruption in Procurement and Contracting, Red Flags, Stand-still Period and Complaints Management	1
Day 7	Evaluation of Bids for Goods, Civil Works and Non-Consulting Services	2
	Abnormally low bids, Value Engineering, Case Study on Procurement of Works/ Goods	1
	Legal Aspects of Procurement (including Dispute Boards, Arbitration etc.)	1
Day 8	Regulations for Selection and Employment of Consultants Approved Selection Methods and Market Approaches, Types of Contracts - Lump Sum, Time based etc.	2
	Development of Terms of Reference (ToR), Request for EOI, short- listing process, Salient Features Standard Request for Proposal (SRFP) for Selection of Consultants covering ITC, Data Sheet, Forms of Technical and Financial Proposals, Forms of Contracts and Appendices to the Contract, GCC and SCC.	2
Day 9	Consultancy Services - Technical, Financial and Combined Evaluation	2
	Management of Consultancy Contracts, Examples on Consultant Selection; Q&A.	1
	Session on PPP (Public-Private Partnerships)	1
	Overview of Sustainable Procurement	1
Day 10	Contract Management Principles and Practices	1
	E-Procurement Experiences	1
	Jeopardy Games	1
	Experience Sharing, Feedback & Wrap-Up by Participants and Closing Session.	1

Our Existing PPPAI Members from: (Glimpse)



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