



# ONLINE TRAINING PROGRAMME ON PROCUREMENT FRAMEWORK (Latest Version) FOR WORLD BANK AIDED PROJECTS

*(With technical support from The World Bank)*

**(From 21 August- 1 September 2023)**



**PPPAI's**  
**STAKEHOLDERS:**



**AIIB** ASIAN INFRASTRUCTURE  
INVESTMENT BANK

**ADB** ASIAN DEVELOPMENT BANK

*Discover the power of the **World Bank Procurement Framework** in achieving sustainable development goals through inclusive and accountable procurement processes.*



## Overview:

PPPAI and ISM-INDIA are conducting a 2-weeks ONLINE training program on **The Procurement Framework for World Bank Aided Projects** with technical support from the World Bank.

The World Bank Procurement Framework **supports Countries to achieve value for money with integrity in delivering sustainable development through** inclusive, accountable, and coordinated procurement processes.

The world bank's procurement framework aims to **maximize the strategic role of procurement** to achieve development effectiveness goals by:



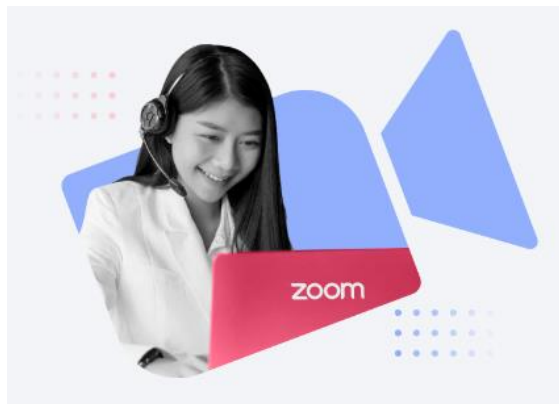
- **Enhancing Efficiency:** Recognizing the growing demand for improved efficiency in public expenditure, the framework aims to enable countries to optimize their spending. This optimization allows for increased investments in vital public services like education, healthcare, and infrastructure, consequently fostering enhanced development outcomes.
- **Modernizing procurement:** The framework seeks to revamp procurement practices by prioritizing flexibility, quality, and maximizing the value derived from public expenditure. By emphasizing adaptability to individual country contexts, the modernization efforts aim to ensure that procurement processes are fit-for-purpose.
- **Strengthening National Procurement Systems:** The framework promotes the empowerment of national procurement systems to effectively support sustainable development objectives. By strengthening these systems, countries can better align their procurement practices with their long-term development goals.
- **Enhancing Transparency:** The framework advocates for increased transparency in public spending. Leveraging information and communication technology (ICT) and other innovative tools in public procurement, it aims to provide greater visibility into the utilization of public funds, ensuring accountability and preventing corruption.



**Training Mode: ONLINE**



**Duration:**



**10 days**  
From 21 August- 1 September 2023



**Training Fee:**

**INR 35000/- Plus 18% GST for Indians**

**||**

**US \$500/- for Foreigners**

**Note: 5% discount will be applicable for PPPAI Members. Also, all participants (who are not currently PPPAI members) will be offered complimentary PPPAI membership for one year.**



**Certificate:**


- All the participants will get **Certificate of Participation** after the training program.
- The **Certificate of Accomplishment** will be awarded to those who will participate in the **post training assessment test** and score above 60%. If participants choose to take the test, there is an additional cost of USD \$50 or INR 2500/-.



**How to Register:**

You are welcome to call us at +91 95996 51911/ +91 99711 71220 or write us at [contact@ism-india.org](mailto:contact@ism-india.org) or [contact@pppai.org](mailto:contact@pppai.org).



 **Training Testimonials:** Below are the few testimonials about our training program. We have trained **300+ participants from 65+ countries** in our recent programs on The World Bank Procurement Framework.



**Kingsley Ensah**

1 review

★★★★★ 3 weeks ago **NEW**

The 10 business days training conducted by Institute for Supply Management India (ISM - India) on The World Bank Procurement Framework (latest version) is really educative to me as a procurement practitioner who has no experience on The World Bank Procurement Framework, and it is a capacity building that had enhanced my knowledge generally in procurement processes and specifically in The World Bank Procurement and Contract management Regulations.



**Augustina Illimoe**

1 review

★★★★★ 4 months ago

The **training** was mind-blowing experience for me. Its one of the best I have attended so far.



**Maryam Ahmed**

2 reviews

★★★★★ 8 months ago

The **training** program is one of the most transformative learning experiences i've ever had. **Training** content was very insightful, in depth, robust and comprehensive, the instructors delivered excellently and were very helpful, sessions were very interactive. I thoroughly enjoyed the program. Looking forward to learning more from ISM-INDIA!



**MEENAKSHI TYAGI**

1 review

★★★★★ 2 weeks ago **NEW**

The 10 days online training program was very enriching. Krishan Sir and all the speakers were very thorough in delivering lectures and resolving queries. A very special thanks to Arun and ISM for organizing it so efficiently.



**Jyotiranjana Pradhan**

2 reviews · 13 photos

★★★★★ 3 weeks ago **NEW**

Very good learning platform for professional seeking to explore Public procurement procedures for MDB.

# Tentative Agenda

## (Topics Covered in Training Program)

The schedule of this training program as follows;

- Session Duration: Each **Session is of one hour**. Total **4 sessions** per day.
- Session Timings: **11.30 am to 1.30 pm and from 3.30 pm to 5.30 pm (IST)**
- Lunch Break: 1.30 pm to 3.30 pm (IST).

**Note:**

- On certain days, sessions after break may be rescheduled to accommodate international speakers from other geographies.
- Lunch Break will be reduced to one hour to accommodate the additional time for specific subjects based on the request of participants and speakers.

	Topic/ Coverage	Sessions
Day 1	Introduction to the World Bank, Project Cycle, Loan/ Credit Agreements, PAD	1
	Project Management.	1
	Project Procurement Strategy for Development (PPSD) Principles, and Preparation of Procurement Plan.	2
Day 2	Procurement Policy of World Bank.	1
	Salient Provisions of Procurement Regulations of the World Bank (I)	1
	Salient Provisions of Procurement Regulations of the World Bank (II)	2
Day 3	Invite Offers: Procurement Methods- including RFQ, RFB, RFP and direct contracting for Works, Consulting and Non-Consulting Services.	1
	Process of Initial Selection and Prequalification.	1
	Procurement of Goods, Works & Non-consulting Services; Approved Selection Methods and Market Approaches.	2

Day 4	Procurement of Works - Types of Contracts, Salient Features of Standard Procurement Document (SPD) for Procurement of Civil Works through International Competitive Procurement (ICP) covering ITB, BDS, Evaluation and Qualification Criteria, Bidding and other Forms, GCC and PCC in brief and applicable features of regulations.	2
	Procurement of Goods - Salient Features of SPD for Procurement of Goods through ICP covering ITB, BDS, Evaluation and Qualification Criteria, Bidding and other Forms, GCC and PCC and applicable features of regulations.	2
Day 5	Cross-Border Procurement (INCOTERMS 2020, Letter of Credit, Insurance requirements etc.)	1
	Standard Procurement Document - Request for Proposal for Design Build Works	2
	FIDIC conditions of contract (mainly Red Book and comparison of Red Book with Silver, Yellow and Gold Books)	1
Day 6	Systematic Tracking of Exchanges in Procurement (STEP)	3
	Measures to prevent/ combat fraud and corruption in Procurement and Contracting, Red Flags, Stand-still Period and Complaints Management	1
Day 7	Evaluation of Bids for Goods, Civil Works and Non-Consulting Services	2
	Abnormally low bids, Value Engineering, Case Study on Procurement of Works/ Goods	1
	Legal Aspects of Procurement (including Dispute Boards, Arbitration etc.)	1
Day 8	Regulations for Selection and Employment of Consultants Approved Selection Methods and Market Approaches, Types of Contracts - Lump Sum, Time based etc.	2
	Development of Terms of Reference (ToR), Request for EOI, short- listing process, Salient Features Standard Request for Proposal (SRFP) for Selection of Consultants covering ITC, Data Sheet, Forms of Technical and Financial Proposals, Forms of Contracts and Appendices to the Contract, GCC and SCC.	2
Day 9	Consultancy Services - Technical, Financial and Combined Evaluation	2
	Management of Consultancy Contracts, Examples on Consultant Selection; Q&A.	1
	Session on PPP (Public-Private Partnerships)	1
	Overview of Sustainable Procurement	1
Day 10	Contract Management Principles and Practices	1
	E-Procurement Experiences	1
	Jeopardy Games	1
	Experience Sharing, Feedback & Wrap-Up by Participants and Closing Session.	1

## Our Existing PPPAI Members from: (Glimpse)



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For additional information please visit our website –

[www.ism-india.org](http://www.ism-india.org) | [www.pppai.org](http://www.pppai.org)

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