

**9th ONLINE TRAINING
PROGRAM: 10 Days**

(13- 24 May 2024)

Excluding Saturday & Sunday



**PROCUREMENT FRAMEWORK
(Latest Version)
for
WORLD BANK AIDED PROJECTS**
(With technical support from The World Bank)



International
Trade
Centre



**ASIAN INFRASTRUCTURE
INVESTMENT BANK**



**New
Development
Bank**



ASIAN DEVELOPMENT BANK

PPPAI's

STAKEHOLDERS:

*Discover the power of the **World Bank Procurement Framework** in achieving sustainable development goals through inclusive and accountable procurement processes.*



Overview:

PPPAI and ISM-INDIA are conducting a 2-weeks ONLINE training program on **The Procurement Framework for World Bank Aided Projects” with technical support from the World Bank.**

The World Bank Procurement Framework **supports Countries to achieve value for money with integrity in delivering sustainable development through** inclusive, accountable, and coordinated procurement processes.

The world bank's procurement framework aims to **maximize the strategic role of procurement** to achieve development effectiveness goals by:



- **Enhancing Efficiency:** Recognizing the growing demand for improved efficiency in public expenditure, the framework aims to enable countries to optimize their spending. This optimization allows for increased investments in vital public services like education, healthcare, and infrastructure, consequently fostering enhanced development outcomes.
- **Modernizing procurement:** The framework seeks to revamp procurement practices by prioritizing flexibility, quality, and maximizing the value derived from public expenditure. By emphasizing adaptability to individual country contexts, the modernization efforts aim to ensure that procurement processes are fit-for-purpose.
- **Strengthening National Procurement Systems:** The framework promotes the empowerment of national procurement systems to effectively support sustainable development objectives. By strengthening these systems, countries can better align their procurement practices with their long-term development goals.
- **Enhancing Transparency:** The framework advocates for increased transparency in public spending. Leveraging information and communication technology (ICT) and other innovative tools in public procurement, it aims to provide greater visibility into the utilization of public funds, ensuring accountability and preventing corruption.



Training Mode: **ONLINE**



Duration:



10 *days*



Training Schedule:

- **Session Timings:** 11.30am to 1.30pm and from 2.30pm to 4.30pm (IST)
- **Break Time:** 1 Hour Break (1.30pm -2.30pm IST).



Training Fee:

INR 35000/- Plus 18% GST for Indians



US \$500/- for Foreigners



Certificate:

- All the participants will get **Certificate of Participation** after the training program.
- The **Certificate of Accomplishment** will be awarded to those who will participate in the **post training assessment test** and score above 60%. If participants choose to take the test, there is an additional cost of **USD \$50 or INR 2500/-**.



How to Register:

You are welcome to call us at +91 95996 51911/ +91 99711 71220 or write us at contact@ism-india.org or contact@pppai.org.

Training Program: WB Procurement Framework

(Topics Covered in Training Program)

Note: Tentative agenda/ Day-wise schedule will be shared shortly.

- 1. Introduction to the World Bank, Project Document & Financial Instrument.**
 - Overview of the World Bank and its mission.
 - Explanation of the project document: identification, preparation, appraisal, implementation, and evaluation.
 - Understanding Loan/ Credit Agreements
- 2. Procurement Policy and Regulations**
 - Overview of the World Bank's Procurement Policy.
 - Understanding the salient provisions of Procurement Regulation I & II.
- 3. PPSD & Procurement Plan**
- 4. Procurement Methods for Goods, Works & Non-Consulting Services (Section VI).**
- 5. Procurement of Works; Main features of SPD for small works.**
 - Types of contracts and salient features of Standard Procurement Document (SPD) for civil works through International Competitive Procurement (ICP) procedures.
 - Evaluation of Qualification criteria, Bidding and other forms.
 - Approved selection methods and market approaches.
 - Main features of procurement of works.
 - Use of Rated Criteria.
- 6. Abnormally low bids, Value Engineering, Case study.**
- 7. Request for Proposal for Design-Build Works.**
 - Understanding the Standard Procurement Document for design-build works
- 8. Procurement of Goods; Main features of SPD for Goods;**
 - Salient features of SPD for procurement of goods through ICP.
 - Understanding evaluation and qualification criteria.
 - Approved selection methods and market approaches.
 - Main features of procurement of goods.
- 9. Procurement of Consulting Services.**
 - Approved selection methods and market approaches.
 - Silent features of SPD for procurement of consulting services.
- 10. Selection and Employment of Consultants.**
 - Developing terms of reference and request for expressions of interest.
 - Shortlisting process and preparation of Standard Request for Proposal (SRFP) for consultant selection.

- Single stage selection of consultant (Direct RFP)
- Technical, Financial, and Combined evaluation of consultancy services.
- **Cross-Border Procurement;**
- Understanding INCOTERMS 2020,
- Letter of Credit, and Insurance requirements.

11. Legal Aspects of Procurement.

- Formation of Contract
- GCC & SCC
- Understanding dispute resolution mechanisms such as Dispute Boards and Arbitration.
- Overview of FIDIC Contracts.

12. Fraud and Corruption Prevention, and Complaints Management.

- Measures to prevent and combat fraud and corruption in procurement and contracting.
- Understanding red flags and the stand-still period in complaints management.

13. Systematic Tracking of Exchanges in Procurement (STEP) & Contract Management.

- Systematic tracking of exchanges in procurement processes using STEP.
- Contract management principles

14. Public-Private Partnerships (PPP).

- Principles and practices of PPP.

15. New Trends in Procurement.

- Experiences with e-procurement systems.
- Overview of sustainable procurement principles and practices.



Training Testimonials:

Below are the few testimonials about our training program. We have trained **400+ participants from 65+ countries** in our recent programs on The World Bank Procurement Framework.



Kingsley Ensah

1 review

★★★★★ 3 weeks ago **NEW**

The 10 business days training conducted by Institute for Supply Management India (ISM - India) on The World Bank Procurement Framework (latest version) is really educative to me as a procurement practitioner who has no experience on The World Bank Procurement Framework, and it is a capacity building that had enhanced my knowledge generally in procurement processes and specifically in The World Bank Procurement and Contract management Regulations.



Augustina Illimoe

1 review

★★★★★ 4 months ago

The **training** was mind-blowing experience for me. Its one of the best I have attended so far.



Fathuddin Fazli

1 review · 1 photo

★★★★★ a month ago

First of all thank you from ISM-india and WB to pave the way a great opportunities to learn role and regulation of procurment to remain a successful in today's modern business environment. Within ten days we received comprehensive materials which are relevant with our to days duties and activities , all instructors explain analytical subjects respond our question timley and session conducted and managed on time. Through this training now we are ensuring how to manage resources , supplier communication, contract management and over all stage of procurment as well as consideration of policy WB for those projects which funded by WB.

Thank you for your support and coopration



MEENAKSHI TYAGI

1 review

★★★★★ 2 weeks ago **NEW**

The 10 days online training program was very enriching. Krishan Sir and all the speakers were very thorough in delivering lectures and resolving queries. A very special thanks to Arun and ISM for



Jyotiranjana Pradhan

2 reviews · 13 photos

★★★★★ 3 weeks ago **NEW**

Very good learning platform for professional seeking to explore Public procurement procedures for MDB.

Our Existing PPPAI Members from: (Glimpse)



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www.ism-india.org | www.pppai.org

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Hyderabad | Chandigarh | Ranchi | Bhopal | Patna | Nashik