

**5-Day Online Training Program:
Strategic Level**

(21-25 October 2024)



PROCUREMENT FRAMEWORK for WORLD BANK AIDED PROJECTS

(With technical support from The World Bank)



**PPPAAI's
STAKEHOLDERS:**



ASIAN INFRASTRUCTURE
INVESTMENT BANK



ASIAN DEVELOPMENT BANK

Master the World Bank's New Procurement Framework: Unlock Strategic Insights for Project Success!



Overview:

PPPAI and ISM-INDIA are conducting a 5-Day ONLINE training program on "The Procurement Framework for World Bank Aided Projects" **(Strategic Level) with technical support from the World Bank.**

The World Bank New Procurement Framework Training is a five-day program aimed at procurement professionals at the strategic level. It provides comprehensive knowledge and skills on the World Bank's procurement policies and procedures. The training covers essential topics, including the development of Project Procurement Strategies for Development (PPSD), selection methods, evaluation criteria, and contract management.

Participants will learn how to align procurement decisions with project objectives, ensuring optimal value for money. The program emphasizes the strategic aspects of procurement planning, equipping attendees with the tools and techniques necessary for effective supplier and contractor selection. Additionally, the training covers critical contract management skills, including risk mitigation and dispute resolution.

Through a combination of theoretical knowledge and practical exercises, including real-world case studies, participants will gain the expertise needed to implement the World Bank's procurement framework effectively. The ultimate goal is to enhance the quality and effectiveness of projects, leading to improved outcomes and greater value for stakeholders.





Training Mode: ONLINE



Duration:



Training Schedule:

Session Timings: 12:00am to 06:00pm (Including 1 Hour Break)



Training Fee:

INR 30,000/- Plus 18% GST for Indians



US \$350/- for Foreigners



Certificate:

- All the participants will get **Certificate of Participation** after the training program.
- The **Certificate of Accomplishment** will be awarded to those who will participate in the **post training assessment test** and score above 60%. If participants choose to take the test, there is an additional cost of **USD \$50 or INR 2500/-**.



How to Register:

You are welcome to call us at **+91 95996 51911/ +91 99711 71220** or write us at contact@ism-india.org or contact@pppai.org.

Training Program: WB Procurement Framework (Strategic Level)

(Topics Covered in Training Program)

Note: Tentative agenda/ Day-wise schedule will be shared shortly.

Day 1: Introduction and Overview

- ❖ Introduction to World Bank
- ❖ Importance of Public Procurement & its relevance to Good Governance & Development
- ❖ Project and Procurement Cycle,
- ❖ Procurement Policy & Regulations

Day 2: Procurement Strategy & Procurement Planning

- ❖ PSD (Public Procurement Strategy Development)
- ❖ Procurement Planning
- ❖ Case Study
- ❖ Overview of SPD including Rated Criteria

Day 3: Procurement Methods and market approaches

- ❖ Types and Selection of Procurement Methods
- ❖ Abnormally Low bids,
- ❖ Value Engineering,
- ❖ BAFO,
- ❖ Negotiations etc

Day 4: Contract management and Dispute Resolution

- ❖ Contract Formation
- ❖ Contract Lifecycle Management
- ❖ Risk Management
- ❖ Performance Measurement
- ❖ Monitoring of Procurement (with STEP as example of monitoring tool among others)
- ❖ Dispute Resolution
- ❖ Complexities in Cross Border Procurement

Day 5: Sustainable Procurement & Technologies

- ❖ Principles of Sustainable Procurement
- ❖ Integrating Environmental and Social Considerations
- ❖ E-Procurement
- ❖ Principles & Practices of PPP (Public-Private Partnership)
- ❖ Closing Remarks & Feedback Session



Training Testimonials:

Below are the few testimonials about our training program. We have trained **450+ participants from 65+ countries** in our recent programs on The World Bank Procurement Framework.



Kingsley Ensah

1 review

★★★★★ 3 weeks ago **NEW**

The 10 business days training conducted by Institute for Supply Management India (ISM - India) on The World Bank Procurement Framework (latest version) is really educative to me as a procurement practitioner who has no experience on The World Bank Procurement Framework, and it is a capacity building that had enhanced my knowledge generally in procurement processes and specifically in The World Bank Procurement and Contract management Regulations.



Augustina Illimoe

1 review

★★★★★ 4 months ago

The **training** was mind-blowing experience for me. Its one of the best I have attended so far.



Fathuddin Fazli

1 review · 1 photo

★★★★★ a month ago

First of all thank you from ISM-india and WB to pave the way a great opportunities to learn role and regulation of procurment to remain a successful in today's modern business environment. Within ten days we received comprehensive materials which are relevant with our to days duties and activities , all instructors explain analytical subjects respond our question timley and session conducted and managed on time. Through this training now we are ensuring how to manage resources , supplier communication, contract management and over all stage of procurment as well as consideration of policy WB for those projects which funded by WB.

Thank you for your support and coopration



MEENAKSHI TYAGI

1 review

★★★★★ 2 weeks ago **NEW**

The 10 days online training program was very enriching. Krishan Sir and all the speakers were very thorough in delivering lectures and resolving queries. A very special thanks to Arun and ISM for



Jyotiranjana Pradhan

2 reviews · 13 photos

★★★★★ 3 weeks ago **NEW**

Very good learning platform for professional seeking to explore Public procurement procedures for MDB.

Our Existing PPPAI Members from: (Glimpse)



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